Mazen Mohamed Ezzat

AI Automation & Outreach | Cold Caller (Real Estate)

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PROFESSIONAL SUMMARY

Cold caller turned automation builder. Over 2 years in outbound lead generation across real estate, roofing and telecom, including a promotion to SuperAgent at AK Callers. I build workflows with n8n, Supabase, OpenAI and webhooks, and I understand the sales process those automations are meant to support. Bachelor's degree in Information Systems.

AUTOMATION & AI TOOLS

n8n, Supabase, OpenAI API, Webhooks, HTTP requests, API integration, Telegram Bot, Notion, Prompt Engineering

PROJECTS

- **Order tracking workflow in n8n** (practice project): stock check in Supabase, order creation through HTTP requests, Telegram updates at each stage, and a review form connected through a webhook and saved to Supabase.
- Studied connecting WhatsApp through Meta's direct API (practice only, not yet used in production).

PROFESSIONAL EXPERIENCE

Resva | Cold Caller Jun 2026 - Present

- Generate leads through outbound cold calling in English.
- Contact and engage potential prospects.
- Qualify interested leads for follow-up.

Xcallers | Cold Caller Nov 2025 - May 2026

- Drove outbound lead generation for a fast-paced startup, adapting quickly to changing targets and campaign strategies.
- Helped establish baseline sales processes and contributed to early-stage growth through consistent cold calling and pipeline management.

Vancom.io | Cold Caller Sep 2025 - Nov 2025

- Ran high-volume cold calling campaigns in the real estate and roofing industries to identify and qualify prospects.
- Educated property owners on roofing services and real estate opportunities and overcame industry-specific objections to secure qualified leads.

AK Callers | Cold Caller / SuperAgent Jan 2025 - Sep 2025

- Promoted to SuperAgent within 5 months for performance and consistency.
- Reached and exceeded a target of 75 leads per month, scaled up from an initial 44.
- Averaged 4 qualified leads per day, double the initial baseline of 2.
- Used objection-handling techniques to build rapport quickly with motivated property owners.
- Extracted multiple lead opportunities from single bulk property owners.

The Dial Force | Cold Caller Jun 2024 - Aug 2024

- Made high-volume outbound calls to property owners to qualify real estate leads.
- Contributed to team lead generation and worked with the team on follow-up processes.

Orange | Call Center Agent Feb 2023 - Jan 2024

- Handled large daily volumes of inbound and outbound calls in a fast-paced telecom environment, in Arabic.
- Resolved complex customer inquiries while maintaining high satisfaction ratings.

EDUCATION

Al-Madina Academy for Management and Technology 2020 - 2024

Bachelor's Degree in Information Systems, graduated 2024

SALES & TOOLS

High-volume cold calling, B2B/B2C sales, objection handling, lead qualification, rapport building, CRM platforms, auto-dialers (e.g. ReadyMode), Excel for lead tracking